ABSTRACT OF THE DISCLOSURE

Disclosed is a thermoelectric material which is represented by the following composition formula (1) or (2) and comprises as a major phase an MgAgAs type crystal structure:

(Tia1Zrb1Hfc1)xNiySn100-x-y

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composition formula (1);

 $(\operatorname{Ln_d}(\operatorname{Ti}_{a2}\operatorname{Zr}_{b2}\operatorname{Hf}_{c2})_{1-d})_x\operatorname{Ni}_y\operatorname{Sn}_{100-x-y}$

composition formula (2);

(wherein a1, b1, c1, x and y satisfy the conditions of: 0 < a1 < 1, 0 < b1 < 1, 0 < c1 < 1, a1 + b1 + c1 = 1, $30 \le x \le 35$ and $30 \le y \le 35$, and Ln is at least one element selected from the group consisting of Y and rare earth elements, and a2, b2, c2 and d satisfy the conditions of: $0 \le a2 \le 1$, $0 \le b2 \le 1$, $0 \le c2 \le 1$, a2 + b2 + c2 = 1 and $0 < d \le 0.3$).